

Addressing Unmet Need

in Ordsall and Claremont

Guidance for Applicants

June 2021

Summary of the Fund Criteria

- **Single Award of up to £45,000** for a Salford-based VCSE organisation to tackle high intensity use of health and social care services to address the unmet needs of individuals in Ordsall and Claremont (including Langworthy, Seedley & Weaste).
- **Project objectives:**
 - To develop relationships with the neighbourhood leadership team to understand the potential needs of the population
 - Develop a greater understanding of unmet needs of individuals with high service use in Ordsall and Claremont (including Langworthy, Seedley & Weaste).
 - Reconnect people with community services and interventions that can address this unmet need whilst maximising local assets
 - Review the learning and share with the neighbourhood leadership team to support local evaluation
 - Ensure the project enhances and aligns to other projects in the neighbourhood addressing unmet need
- **Full Membership of Salford CVS**
- **Turnover limit** for organisations of £2m
- **Closing date for submission of proposals:**
12:00 noon on Monday 28th June 2021
- **Decisions to be made by:**
end of July 2021



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About the fund

Introduction

We are looking for support within Ordsall and Claremont (including Langworthy, Seedley & Weaste) to deliver a project that will support people accessing health and social care services on a frequent basis who have unmet needs that cannot be met by these services.

People with unmet social needs generally present with medical or mental health concerns and the real reason for their illness may not be known. There are other reasons why their health concerns could be exacerbated which include but not limited to mental health issues, drug and alcohol addiction, debt, unemployment, social isolation, hoarding and loneliness. Unless patients understand what may be contributing to their exacerbation and get to the root of the issues they will continue to present to health and social care services.

The benefit of understanding what people's unmet needs are means that they can be supported and signposted to the right services with little hand off. From a system perspective, health and social care can be freed up to manage those patients at greatest need

Salford Health and Care partners have come together to integrate health and care services. One aim is to develop neighbourhood working, where both health and social care staff and Voluntary, Community and Social Enterprise (VCSE) organisations come together with a shared vision and values in order to improve outcomes for the people of Salford.

The Ordsall and Claremont team have been developing ideas to improve outcomes through health and care integration in the neighbourhoods. The team have agreed to address the unmet needs of people who are accessing their services on a frequent basis. These services include District nursing, social care services and Primary care. Data and case studies have been reviewed and it was found that the needs of these people cannot always be met using traditional health and social care approaches.

The issues presented in the case studies demonstrates that there are several underlying reasons for accessing services which cannot be met or solely met by district nursing, social care and primary care. These issues include but not limited to mental health issues, drug and alcohol addiction, debt, unemployment, social isolation, hoarding and loneliness.

We are seeking innovative applications for a person-centred, non-clinical approach that utilises behavioural change techniques such as motivational interviewing to enable people to identify what their unmet needs are and to reconnect them with the community.

The outcome will be improved wellbeing for people supported and behaviour change in service usage. A large part of this project is about gaining an understanding of what the gaps in service provision are for the population of Ordsall and Claremont, gained through the insight of working with these people on a regular basis. This insight will need to be shared with the neighbourhood leadership team to form part of an evaluation and recommendations to system leaders.

We have not been prescriptive in terms of the specification as we would like to encourage to be innovative approaches to address the issues described by the leadership team.

It is anticipated that the leadership team will identify a cohort of people who would be suitable for support and refer these on for this support. The neighbourhood leadership group will form part of the panel reviewing the tender applications and they will form an oversight, support and assurance function for the length of the project whilst also designing and supporting the ongoing monitoring and evaluation.

The project will run for 12-15 months and will be complemented with oversight and guidance from the neighbourhood team in Ordsall and Claremont.

An organisation with proven track record of delivering community engagement projects in Salford, and an interest in the Ordsall and Claremont neighbourhood is sought to deliver the project.

Aims and Objectives

The overarching aim of the project is to support people in Ordsall and Claremont in addressing unmet need and reducing inappropriate high use of health and social care services in the neighbourhood.

The objectives to deliver this aim are to:

- To develop relationships with the neighbourhood leadership team to understand the potential needs of the population
- Develop a greater understanding of unmet needs of individuals with high service use in Ordsall and Claremont
- Reconnect people with community services and interventions that can address this unmet need whilst maximising local assets
- Review the learning and share with the neighbourhood leadership team to support local evaluation
- Ensure the project enhances and aligns to other projects in the neighbourhood addressing unmet need

Evaluation and monitoring

Evaluation and monitoring of the project should be completed throughout. The Ordsall and Claremont Leadership team will be required to support with the development of the outcome measures. As a minimum we would expect to see the following measures:

- Number of people supported
- Types of interventions offered
- Reduction in high service usage
- Case studies

How much can you apply for?

Proposals are invited for 12-15month projects up to maximum of £45,000. Only one application per organisation may be submitted.

Who can apply?

Only organisations that meet the criteria below will be eligible to apply

- This fund is open to Salford-based voluntary, community or social enterprise (VCSE) sector organisations
- All organisations must be a pre-existing full member of Salford CVS. To apply for membership see the link: www.salfordcvs.co.uk/membership-0 Applications will only be considered from organisations operating in Salford.
- Of those people being supported through this fund (the beneficiaries) 100% must be Salford residents.
- A turnover limit of £2m has been set for this fund.

What policies / other documentation is required?

All organisations will be expected to have the following policies in place at the time of application:

- a) Health and Safety policy
- b) Equality/Diversity Statement or Policy
- c) Public Liability Insurance (Cost can be included in budget)
- d) Risk assessments (inc Covid-19 precautions) (if applicable to project)
- e) Safeguarding Adults policy (if applicable to project activities)
- f) Safeguarding Children policy (if applicable to project activities)

Please note: If your project involves working with children or vulnerable adults you will need to include a copy of the Safeguarding Policy.

What support is available to applicants?

Salford CVS can offer practical support to your organisation with developing policies, accessing volunteers, accessing wider funding, pre-application read-throughs/feedback etc.

For further information, visit our website at:

www.salfordcvs.co.uk/development-support

You can also contact our Development Team by phone 0161 787 7795 or email at:

office@salfordcvs.co.uk

Also see our online Safeguarding in Salford resources:

www.salfordcvs.co.uk/safeguarding-salford

If you have any questions or concerns regarding completing the application please contact the Grants Team by phone 0161 787 7795 or email at:

grants@salfordcvs.co.uk

How to apply

Please read this guidance in full to ensure your application meets the criteria.

Organisations that wish to apply will need to complete the application form and submit it by email to grants@salfordcvs.co.uk in WORD or PDF format (ideally not as a scanned PDF). Alternatively, they can be posted to:

Salford CVS, The Old Town Hall, 5 Irwell Place, Eccles, M30 0FN

When is the closing date for applications?

The fund will close to applications at **12:00 noon on Monday 28th June 2021**.

How will applications be assessed?

On receipt of applications Salford CVS will undertake a number of eligibility checks. All applications that are eligible will be independently scored by a panel consisting of representatives from the Neighbourhood Leadership Team and Salford CVS.

This assessment panel will then meet to agree the awards and provide feedback on unsuccessful applications.

When will we hear the outcome?

All applicants will be informed by email within 4 weeks of the closing date. Unsuccessful applicants will be provided with a summary of feedback from the assessment panel.

If successful, when will we receive the grant?

On receipt of an offer letter from Salford CVS organisations will need to complete and return an 'Acceptance of Grant Form' together with an invoice for the full grant amount. For organisations that have not received a grant from Salford CVS before (or changed bank account since their last award) we will also require proof of bank details. This can take the form of a scan or photo of a bank statement or paying-in slip.

On receipt of these documents Salford CVS will then issue the grant by bank transfer within 5-10 working days. The full grant amount will be paid upfront in line with the 'Principles of Good Grant Giving' which Salford CVS adheres to.

How long will we have to spend the grant?

All organisations receiving a grant will have up to 15-months from the date of the offer letter to spend the grant.

Any further questions?

Please contact the Grants Team by phone 0161 787 7795 or email at: grants@salfordcvs.co.uk